

PMP-IT CONSULTING

Client Portfolio & Proposal Profile

Executive Advisory | Digital Transformation | Project & Program Management

Cloud | Cybersecurity | Enterprise Architecture | Data Centre | PMO

25+ Years IT Leadership	20+ Federal Environments	10 Service Domains	3 Languages	Secret II Security Clearance
----------------------------	-----------------------------	-----------------------	----------------	---------------------------------

Moufid (Mike) Jarada

Senior IT Project Executive | Project Director

PMP | PMI-ACP | TOGAF | CISSP | CCSP | CSM | ITIL | I.S.P. | ITCP/IP3P

Prepared for executive clients, consulting engagements, proposals, and business development opportunities.

Table of Contents

1. Executive Summary
2. Client Portfolio Overview
3. Core Service Domains
4. Project & Program Management
5. PMO and Business Analysis
6. Digital Transformation and Enterprise Architecture
7. Cloud, Cybersecurity, Data Centre and Infrastructure
8. Microsoft, Salesforce and ServiceNow Portfolio
9. Government of Canada Experience
10. Representative Projects and Case Studies
11. Delivery Methodology and Governance
12. Engagement Models
13. Client Benefits
14. Proposal-Ready Service Packages
15. Contact Information

1. Executive Summary

PMP-IT Consulting is a boutique technology and business transformation consulting practice led by Moufid (Mike) Jarada, a Senior IT Project Executive with 25+ years of experience delivering complex Government of Canada initiatives. The firm provides executive advisory, project and program management, PMO governance, business analysis, enterprise architecture, cloud, cybersecurity, data centre, Microsoft, Salesforce and ServiceNow consulting services.

The client portfolio is designed for organizations seeking senior-level delivery leadership, improved governance, risk reduction, executive visibility, and practical transformation outcomes. PMP-IT Consulting bridges business strategy and technology execution by combining project leadership, architectural awareness, security governance, stakeholder facilitation and hands-on delivery management.

Client Need	PMP-IT Response	Business Outcome
Complex project delivery	Senior project/program leadership and delivery governance	Improved predictability and accountability
Transformation risk	Hybrid methodology, risk controls and executive dashboards	Reduced delivery and adoption risk
Cloud and security modernization	Azure/AWS advisory, SA&A; support, IAM/RBAC and governance	Secure and scalable modernization
Stakeholder complexity	Workshops, decision logs, communication plans and executive reporting	Clear alignment and faster decisions

2. Client Portfolio Overview

PMP-IT Consulting supports public and private sector clients across the complete transformation lifecycle: strategy, planning, architecture, delivery, transition to operations and continuous improvement.

Discover	Define	Design	Deliver	Deploy	Operate
----------	--------	--------	---------	--------	---------

Portfolio Area	Primary Services	Typical Deliverables
Executive Advisory	CIO advisory, roadmaps, governance, investment alignment	Roadmap, executive briefing, governance model
Project & Program Management	Enterprise PM, program management, project recovery	Charter, WBS, schedule, RAID, dashboards
PMO Consulting	PMO setup, stage gates, KPI reporting, portfolio governance	PMO handbook, templates, dashboard, health check
Business Analysis	Requirements, workshops, process mapping, user stories	BRD, FRD, traceability matrix, process models
Technology Delivery	Cloud, cybersecurity, applications, data centre and Microsoft portfolio	Migration plan, release roadmap, architecture inputs

3. Core Service Domains

Service Domain	Description	Representative Value
Digital Transformation	Modernization strategy, cloud adoption, process automation and transformation governance.	Modernize operations and reduce technical debt.
Project & Program Management	Full lifecycle leadership across complex enterprise initiatives.	Improve schedule, scope, cost and risk control.
PMO Consulting	Governance models, dashboards, templates, maturity improvements and portfolio reporting.	Improve executive visibility and repeatable delivery.
Business Analysis	Requirements, stakeholder workshops, process maps, user stories and solution validation.	Convert business needs into actionable solutions.
Enterprise Architecture	TOGAF-aligned business, information, application and technology architecture governance.	Align solutions with enterprise standards.
Cloud	Azure, AWS, hybrid cloud governance, migration planning and security alignment.	Enable scalable, secure technology modernization.
Cybersecurity	Security governance, IAM, RBAC, SA&A, privacy and risk management.	Improve security posture and compliance.
Infrastructure	Data centre, networking, DDI, NTP, server upgrades, virtualization and DR.	Improve resilience and infrastructure readiness.

4. Project & Program Management

PMP-IT Consulting provides senior project and program leadership for large-scale technology and business initiatives requiring strong governance, stakeholder coordination, vendor oversight, risk control and executive reporting.

Service	Business Value	Deliverables
Enterprise Project Management	Predictable delivery of strategic initiatives	Charter, WBS, integrated plan, RAID, status reports
Program Management	Integrated control of related projects and dependencies	Program roadmap, dependency map, governance model
Project Recovery	Stabilization of troubled or high-risk projects	Health check, root cause analysis, recovery roadmap
Executive Reporting	Better decisions and increased transparency	Dashboards, briefing decks, steering committee materials
Vendor Management	Improved supplier performance and accountability	Vendor scorecards, procurement tracking, delivery coordination

Delivery Lifecycle



5. PMO and Business Analysis

PMO Consulting

PMO consulting services help organizations standardize governance, improve reporting quality, support portfolio decisions, and establish practical delivery controls that can be adopted by project teams.

PMO Capability	Description	Typical Output
PMO Design	Define roles, services, governance calendar and reporting rhythm.	PMO charter and operating model
Stage Gates	Improve readiness and decision discipline.	Gate checklist and approval record
Portfolio Reporting	Consolidate progress, risks, dependencies and milestones.	Portfolio dashboard
Health Checks	Identify maturity gaps and recovery actions.	Assessment report and roadmap

Business Analysis

BA Service	Business Value	Deliverables
Requirements Management	Clarifies scope and solution expectations	BRD, FRD, NFRs, traceability matrix
Stakeholder Workshops	Builds alignment and validates needs	Agendas, minutes, decision logs
Process Mapping	Improves understanding of As-Is and To-Be processes	Process maps, gap analysis, workflow models
User Stories	Supports Agile delivery and testing	User stories, acceptance criteria, backlog items

6. Digital Transformation and Enterprise Architecture

Digital transformation services help clients modernize legacy environments, improve governance, automate processes, adopt cloud platforms and strengthen business alignment. Enterprise architecture services ensure that solutions are aligned to business capabilities, information architecture, application architecture, security and operational readiness.

Capability	PMP-IT Services	Representative Deliverables
Digital Strategy	Roadmaps, investment planning, modernization sequencing	Strategy roadmap, business case, benefits plan
Business Transformation	Process improvement, operating model design, change readiness	Target operating model, process maps
Enterprise Architecture	Architecture governance, solution options, standards alignment	Concept architecture, EA decision brief
Information Architecture	Content structures, metadata, access models, permissions	Taxonomy, permission model, migration inputs
Change Management	Stakeholder engagement, adoption support, training inputs	Change plan, communications, adoption metrics

Architecture Governance Flow



7. Cloud, Cybersecurity, Data Centre and Infrastructure

Portfolio	Services	Representative Experience
Azure and AWS	Cloud roadmap, migration planning, governance, hybrid cloud, DevOps integration and security alignment.	ECCC, ACOA, SSC
Cybersecurity	Security governance, IAM, RBAC, SA&A, ATO, privacy, network security and compliance.	Health Canada, DND, ECCC
Data Centre	Modernization, consolidation, hosting, lab migration, infrastructure planning and operational transition.	Shared Services Canada
Networking	WAN/LAN, DNS, DHCP, IPAM, DDI, IPv6, NTP, VPN, firewalls and enterprise connectivity.	SSC, Health Canada, PWGSC
Disaster Recovery	Backup, recovery planning, business continuity and operational readiness.	SSC, ECCC

Security Governance Flow



8. Microsoft, Salesforce and ServiceNow Portfolio

Technology	Services	Business Value
Microsoft Azure	Cloud modernization, governance, migration planning, hybrid integration.	Secure and scalable cloud delivery.
Microsoft 365	Teams, Planner, SharePoint, collaboration governance and adoption.	Improved productivity and collaboration.
SharePoint Online	Information architecture, migration, permissions and libraries.	Secure collaboration and content modernization.
Dynamics 365	CRM modernization, backlog, stakeholder coordination and release planning.	Improved case/client management.
Azure DevOps	Backlogs, sprints, dashboards, release planning and Agile metrics.	Transparent Agile delivery.
Power Platform	Power Apps, workflow automation and low-code governance.	Process automation and citizen development control.
Salesforce	CRM delivery oversight, requirements and integration planning.	CRM transformation leadership.
ServiceNow	ITSM alignment, implementation support, workflow and service management.	Improved service governance.

9. Government of Canada Experience

PMP-IT Consulting brings deep Government of Canada experience across governance frameworks, bilingual stakeholder environments, secure delivery practices, procurement coordination, ITSM, PMO, cloud, infrastructure and enterprise application modernization.

Department / Agency	Role Focus	Representative Work	Core Capabilities
National Defence	Project Manager / EA Governance	MAIVIS, SMSRC, RBAC, EA dashboards	EA, BA, security, governance
Global Affairs Canada	BA / Project Manager	Sphere SharePoint Online migration	SharePoint, IA, permissions, migration
ACOA	Agile Project Manager	NexGen Portal, CAPRI CRM	Dynamics 365, Azure, Agile
ECCC	Senior Project Manager	Federal Plastics Registry, Landfill Methane, OBPS, CFR, Offsets	Azure, AWS, PMO, regulatory systems
SSC	Program / Project Manager	Data centres, DDI, NTP, IPv6, SDN, capacity planning	Data centre, networking, program management
Health Canada	IT Security Manager / Sr. PM	Critical systems, GCKey, RADAR, firewalls	Cybersecurity, ITSM, apps, infrastructure

10. Representative Projects and Case Studies

Project	Client Challenge	PMP-IT Approach	Outcome
GAC Sphere Migration	Legacy SharePoint and content environments required migration to secure SharePoint Online.	Led discovery, information architecture, permission design and migration coordination.	Improved collaboration, role-based access and user adoption.
ACOA Digital Modernization	Agile teams delivering portal and CRM modernization needed delivery leadership.	Supported Scrum, backlog, Azure DevOps dashboards and stakeholder alignment.	Stronger delivery transparency and team alignment.
ECCC Regulatory Systems	High-priority regulatory systems required cloud-enabled delivery and governance.	Managed scope, PMAC documentation, Azure/AWS delivery, SA&A; support and reporting.	Improved delivery control and regulatory readiness.
SSC Data Centre and Network Programs	Enterprise infrastructure modernization required cross-functional coordination.	Led governance, planning, vendor coordination and executive reporting.	Improved coordination of DDI, NTP, IPv6, SDN and capacity planning services.

11. Delivery Methodology and Governance

PMP-IT Consulting uses a practical consulting methodology that combines PMBOK governance, Agile delivery, TOGAF architecture, ITIL service management, security controls and executive reporting.



Phase	Key Activities	Typical Deliverables
Discover	Current-state assessment, interviews, opportunity analysis	Assessment report, stakeholder map
Define	Vision, scope, business case, governance and roadmap	Charter, roadmap, governance model
Design	Architecture, requirements, security, risk and data considerations	Solution design, requirements, risk register
Build	Agile delivery, sprint planning, testing and quality assurance	Backlog, test plan, working solution
Deploy	Release management, training, operational readiness and cutover	Deployment plan, readiness report
Operate & Improve	Knowledge transfer, performance monitoring, continuous improvement	Lessons learned, benefits report

12. Engagement Models

Model	Best For	Typical Duration	Client Value
Executive Advisory	CIO advisory, governance review, transformation strategy	2-12 weeks	Fast expert insight and strategic direction
Fractional Project Director	Organizations needing part-time senior leadership	3-12 months	Senior oversight without full-time cost
Senior Project / Program Manager	Complex delivery initiatives	6-36 months	Hands-on delivery leadership
PMO Consultant	PMO setup, maturity improvement, portfolio reporting	3-12 months	Repeatable governance and better reporting
Business Analyst / Advisor	Requirements, process mapping and solution validation	3-18 months	Clear requirements and reduced rework
Proposal / RFP Support	Government and enterprise procurement responses	2-8 weeks	Stronger responses and delivery credibility

13. Client Benefits

Benefit	How PMP-IT Delivers
Reduced delivery risk	Structured governance, RAID management, stage gates and executive reporting.
Improved executive visibility	Dashboards, decision briefs, steering committee materials and portfolio views.
Better stakeholder alignment	Workshops, communications, decision logs and business/technical translation.
Modernized technology environments	Cloud, enterprise applications, data centre and security modernization leadership.
Stronger governance and control	PMO frameworks, templates, KPIs and reporting cadence.
Faster decision-making	Clear options analysis, escalation paths and executive-ready recommendations.
Improved adoption	Change management, training inputs, communication and operational readiness.

14. Proposal-Ready Service Packages

Package	Scope	Typical Outputs
Transformation Discovery Sprint	2-4 week current-state and opportunity assessment.	Assessment, roadmap, executive briefing
PMO Health Check	Review governance, reporting, controls and maturity.	Health report, maturity roadmap, quick wins
Cloud Readiness Assessment	Evaluate migration readiness, governance and security posture.	Cloud roadmap, risk register, wave plan
Cybersecurity Governance Review	Assess IAM, RBAC, SA&A; readiness and governance.	Controls summary, risk dashboard, action plan
Project Recovery Assessment	Independent review of troubled initiatives.	Root cause analysis, recovery plan, executive recommendations
Executive Delivery Leadership	Senior project/program leadership for enterprise initiatives.	Project plan, dashboards, governance, delivery control

15. Contact Information

Moufid (Mike) Jarada

Senior IT Project Executive | Project Director

PMP-IT Consulting

Website	www.pmp-it.ca
Email	email@pmp-it.com
Phone	343-204-6050
Location	Ottawa, Ontario, Canada
Languages	English French Arabic
Credentials	PMP PMI-ACP TOGAF CISSP CCSP CSM ITIL I.S.P. ITCP/IP3P
Security	Government of Canada Secret Level II Clearance

PMP-IT Consulting is available for remote consulting engagements, executive advisory services, project and program delivery leadership, proposal support, and targeted transformation initiatives across Canada and internationally.